



Vol. 2, No. 4, August, 2010

## Flagship Solutions Group eNewsletter

### Flagship Solutions Group becomes latest IBM™ Premier Business Partner



We are pleased to announce that Flagship Solutions Group has become the latest IBM Premier Business Partner.

IBM's Premier Business Partners have demonstrated superior skills and market success. They actively collaborate with IBM to deliver significant client value through innovative solutions. Partners' qualifications for membership levels are based on a company demonstrating skills through certifications and verified solutions, by driving IBM product and service revenue, submitting client references, and achieving customer satisfaction goals.

Flagship has attained IBM Premier Business Partner status in less than two years time. Fewer than five percent of all IBM Business Partners worldwide are Premier Business Partners, and Flagship is the eleventh partner in the United States to attain this distinction. Flagship achieved this prestigious goal through quality service and unwavering dedication to fulfilling the needs of our customers.

To learn more about how Flagship can serve your needs with the quality service we are known for, contact Flagship Solutions Group at **(561) 208-FYI1 (3941)** or visit [www.flagshipsg.com](http://www.flagshipsg.com).

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### UPCOMING EVENTS:



#### IBM i and Power 7 Client Event

Position your IT foundation for the future!  
IT managers of midsize businesses wrestle with increasing operational costs and an IT environment that requires the flexibility to adapt to new types of workloads. Your current infrastructure may be running well, but is it ready for new business growth? Attend this IBM-sponsored seminar and find out how IBM's latest POWER7 servers can help you achieve your goals.

#### AGENDA:

- 1:30 pm: Introducing New Power Systems Express Servers for IBM i Clients
- 2:15 pm: Moving up from IBM i 5.0 and 6.1 to POWER7
- 3:00 pm: IBM i Solution Editions: SAP, Oracle, JDE, Lawson, Infor & Select Reg. ISV's
- 3:30 pm: Q&A and Closing

Date: September 15, 2010

Time: 1:30 - 4:00 PM

Location:

The Grand Hyatt Tampa Bay  
2900 Bayport Drive  
Tampa, FL 33607

Registration is free. [Register here.](#)

## Miami CFO Peer Exchange

**The role of today's CFO has expanded dramatically. Find out what over 1,900 CFOs have to say about it and how IBM transformed their own financial organization.**



You are cordially invited to take part in a **CFO Peer Exchange Lunch**. IBM will be discussing insights from their landmark Global CFO Study that reveals the best operational practices that create the top performing companies. IBM will also be sharing how they were one of the best performers of the Dow in 2009, and how their financial performance was driven by operational changes that enabled them to grow EPS by double digits during a time when sales were declining. The presentations will be followed by a luncheon.

September 20, 2010  
10:00 AM to 1:00 PM  
Morton's Steak House  
2333 Ponce de Leon Blvd., Coral Gables, FL 33134

Registration is free, but seats are limited. [Register here.](#)

## Miami Smarter Business Forum

Given the challenging economic backdrop, now, more than ever, you need a partner that can help you identify new areas of growth – and gain better efficiencies. The Smarter Business Forum series uncovers smarter planet strategies mid sized companies can leverage to drive new growth in a down economy.



**Join us to discover how IBM and local Business Partners can help your midsize business thrive.**

Date: October 7, 2010  
Time: 2:00 - 7:30 PM  
Location: Arsht Center for the Performing Arts  
1300 Biscayne Boulevard, Miami, Florida

Registration is free. [Register here.](#)



## IBM introduces new POWER7-based systems, software, and solutions for companies of all sizes

There's something for everyone in IBM's new Power Systems offerings based on POWER7 technology. The latest offering fills out the Power product portfolio, adding new high-end and entry Express models to the POWER7 midrange and blade systems launched in February and April.

Introduced this month are high-end offerings that redefine computing – large scale business analytics, high volume transaction processing and consolidation to lower costs. Also introduced are Express systems and solutions for mid-sized businesses that offer attractively-priced servers and upgrades with proven capabilities to simplify server rooms while also positioning companies for future growth.

- The new high-end Power 795 system enables massive consolidation for the world's most demanding IT implementations. In data centers that are nearing capacity limits for energy, space and cooling, consolidating systems to Power 795 could allow all workloads to continue growing without the need to expand the data center.
- Mid-sized businesses can access the growth capability, energy efficiency, reliability and ease of operation of Power more affordably than ever before with new Power Express servers (Power 710 Express, 720 Express, 730 Express and 740 Express), which are optimized for consolidating workloads from competitors' x86 servers.

Contact Flagship Solutions Group today at **(561) 208-FYI1 (3941)** or go to [www.flagshipsg.com](http://www.flagshipsg.com) to learn more about IBM's latest POWER7 technology.

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## Citrix Receiver for iPhone 4 Now Available



The new Citrix Receiver for iPhone 4 optimizes user experience with over 30% faster performance than previous versions, while extending many of the key features found in Apple's latest iOS4 mobile operating system.

Key features include:

- **Multitasking.** Run virtual applications alongside native applications and switch between them instantly without having to re-launch
- **Shared clipboard and documents.** Share pasteboard functionality between virtual and native applications and transfer files via iTunes with your virtual applications
- **External display.** Seamlessly display virtual applications on an external monitor or projector

Additional features that help Receiver for iPhone 4 deliver an improved user experience include:

- **User interface refresh.** Enables content (graphics and text) to look smooth at any size
- **Auto-fit screen.** Automatically re-sizes application upon device rotation
- **Improved gestures.** Optimizes responsiveness of user interactions for instantaneous feedback

Citrix continues to make it easy and safe to get on-demand access to your enterprise Windows applications through your iPhone. To learn more about Citrix Receiver for iPhone and how you can increase the productivity of your mobile workers, contact Flagship Solutions Group at **(561) 208-FYI1 (3941)** or visit [www.flagshipsg.com](http://www.flagshipsg.com).

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## **IBM Software Maintenance Amnesty Renewal Program EXTENDED to September 30, 2010**



According to IBM Global Technology Services (GTS), GTS and Systems and Technology Group (STG) are executing a new Software Maintenance (SWMA) Amnesty Renewal Program which has been extended to September 30, 2010.

This program offers a waiver of the After License Fee (ALF) for reinstatement of SWMA on eligible products that have lapsed SWMA coverage for a targeted client list developed by STG and GTS. The ALF is charged for SWMA subscription and support when a company renews SWMA that has previously expired.

The SWMA Amnesty Renewal Program applies to clients who have met the following criteria:

- Applicable clients must be on the preselected list available from your GTS Channel Representative and/or Distributor
- SWMA where previous coverage expired between January 1, 2008 and February 28, 2010
- Have eligible SWMA for IBM Power Systems, IBM System I, and IBM System p products that are currently supported, and associated Licensed Program Products (LPPs)
- SWMA service must be placed on a Contract Handling Information System (CHIS)/ServiceElite contract and be accepted by BPSO on or before June 30, 2010

For SWMA renewal opportunities which expired January 1, 2008 through February 28, 2010 and over \$100,000 annual list reference price (excluding i5OS & OS/400 SWMA), see your GTS Channel Rep or Distributor as special discounting delegation may be available.

For information or questions on this program, contact Flagship Solutions Group at **(561) 208-FYI1 (3941)** or visit [www.flagshipsg.com](http://www.flagshipsg.com).

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## **Rustock Botnet Largely Responsible For Worldwide Spam**

Of all spam, those sent from botnets increased to 95 percent in August from 84 percent in April, according to a report from Symantec MessageLabs Intelligence. Responsible for 41 percent of all spam, Rustock is mostly to blame for the botnet spam, it said.

"One exception is Rustock which has decreased its number of bots but increased its volume, more than doubling the amount of spam sent from each bot per minute resulting in a six percent increase in spam emails per day," said Paul Wood, senior analyst, Symantec MessageLabs Intelligence.

By ditching the use of Transport Layer Security (TLS) to send spam, Rustock has speeded up connections that result in increased spam throughput, the report said.

"As a result, Rustock's dominance has never looked better as its spam-per-bot-per-minute rate more than doubled from 96 spam emails to 192," said Wood.

The US remained home to the greatest number of bots, most importantly Rustock, Storm and Asprox. Rustock bots in the US increased from 7 percent in April to 14 percent in August.

The report also finds a doubling of the spam generated from the UK, with 4.5 percent of the world's spam in August. The UK is in fourth place for the most active spam sources, behind the US, India, and Brazil.

Highlights of the report for August:

- The global ratio of spam in email traffic in August was 92.2 percent, up by 3.3 percent from July.
- The global ratio of email-borne viruses in email traffic was 1 in 327.6 emails (0.31 percent) in August, down by 0.02 percent from July.
- Phishing activity was 1 in 363.1 emails (0.275 percent), up 0.10 percent from July.
- Spam levels in Hungary increased to 96.3 percent in August making it the most spammed country. In the US, 92.5 percent of email was spam and 91.7 percent in Canada.
- Virus activity in Spain was 1 in 64.1 emails, making it the most targeted for email-borne malware in August. Virus levels for the US were 1 in 417.9 and 1 in 290.8 for Canada.
- Oman became the most targeted for phishing attacks in August.
- The automotive sector was the most spammed industry sector with a spam rate of 94.8 percent.
- Regarding malware, the Government/Public Sector became the most targeted industry with 1 in 74.6 emails being blocked as malicious.

For more information how Flagship Solutions Group can help you combat this and other network security problems with proven approaches and state-of-the-art technologies, contact us at **(561) 208-FYI1 (3941)** or visit [www.flagshipsg.com](http://www.flagshipsg.com).

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## Security Webinar Replay



More companies in the United States are skimping on security, just at a time when they are being attacked in greater numbers by cyber criminals, according to an Internet security report. Did you miss our recent webinar, [Sealing the Security Hole?](#) Learn what you can do to protect your network. [Click here](#) or go to [www.flagshipsg.com](http://www.flagshipsg.com) for a replay of this informative webinar.

For more information about this revolutionary technology that stops malware in its tracks, contact Flagship Solutions Group at **(561) 208-FYI1 (3941)** or visit [www.flagshipsg.com](http://www.flagshipsg.com).

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## Our Partners

